GOVERNMENT GENERAL DEGREE COLLEGE, KALNA-I

Department of Sanskrit

COURSE STRUCTURE UNDER CCFUP (NEP 2020)

FOR

Semester-III

B.A. 4 YEARS DEGREE PROGRAMME WITH SANSKRIT MAJOR

Sl. No.	Course Name	Paper
1	**Major/DS Course**	**SANS3011 Sanskrit Prose Literature**
2	**Major/DS Course**	**SANS3021 Indian Epic and Wisdom**
3	**Minor Course**	**RSA3021** Retail sales Associate Module_1
4	**Multi/Interdisciplinary**	**COMP3031** Introduction to Cyber Security
5	**Ability Enhancement Course (AEC)**	**BENG3041 [L1-2 MIL]** বাংলা ছোটগল্প ও কবিতা
6	**Skill Enhancement Course (SEC)**	**SANS3051** Scripts & Composition

SANSKRIT Major
Course Code: SANS3011
Sanskrit Prose
Full Marks:75 (Theory 60+ Internal 15)

COURSE OBJECTIVES:

Students will get an idea about Social structure, Literary style, Grammatical innovation

& Story elements.

LEARNING OUTCOMES:

Readers get good exposure to the prose Literature of different period.

Section	Topic	Classes			Allotted Marks
		Lecture	Tutorial	Total	
A	**Origin and Development of Prose Literature :** Subandhu, Daṇḍī, Bāṇabhaṭṭa, Dhanapāla, Soḍḍhala, Ambikādatta Vyāsa	12	3	15	20
B	**Text reading: Classical Kādambarī (Śukanāsopadeśa) (**evaṃ samatikrāmatsu bhrātara ucchedyāḥ)	24	6	30	20
C	**Text reading: Contemporary** **Śivarājavijayam** (Prathama Virāma; Prathama Niḥśvāsa)	24	6	30	20

SUGGESTED READINGS:

- **Saṃskṛta Sāhityer Itihāsa** by Dhirendranath Bandyopadhyay.

- **Saṃskṛta Sāhityer Itibṛtta** by Gopendu Mukhopadhyay

- **Kādambarī (Śukanāśopadeśaḥ)** edited by Amal Kumar Bhattacharya

- **Kādambarī (Śukanāśopadeśaḥ)** edited by Nirod Baran Bhattacharya

- **Śivarājavijayaḥ of Ambikā Datta Vyāsa,** Vol.1, Prathama Virama**,** edited by Pt. Ramji Pandey Shastri

- **Śivarājavijayam of Ambikādatta Vyāsa:** Ed. Rekha Sukla & Pragya Pandy

Major/DS Course (Core)
Course Code: SANS3012
Course Title: Indian Epic and Wisdom
Full Marks:75 (Theory 60+ Internal 15)

COURSE OBJECTIVES:
Students will penetrate themselves with knowledge domains like History, Geography, Science and Culture of Ancient India.

LEARNING OUTCOMES:
Students get specific knowledge system that depicted in Epic and Purāṇas.

Section	Topic	Classes			Allotted Marks
		Lecture	Tutorial	Total	
A	**Vāyupurāṇa- Jambūdvīpavarṇanam** (34th chapter; verses: 1-96)	24	6	30	20
B	**Rāmāyaṇa- Śaratvarṇanam** (Triṃśa-sargaḥ; Verses: 21-57)	13	4	17	20
C	**Mahābhārata – Śāntiparva** (184th chapter; verses: 1- 44) Attributes of Pañcamahābhūta	23	5	28	20

SUGGESTED READINGS:

- **Vāyupurāṇa-** Shri PanchananaTarkaratna

- **Vāyupurāṇa:** G.V. Tagare

- **Śrīmad Vālmīki Rāmāyaṇa (Volume 1& 2) -** Gita Press, Gorakhpur

- **Rāmāyaṇa -** Edited by Sri Manindranath Samajdar, Bhattachary

- **Mahābhārata -** Gita Press, Gorakhpur.

Type of the Course: SEC
Title of the Course: - Scripts & Composition
Course Code: SANS3051
Total Credits: 03 (2-1-0)
Full Marks: 40 (Theory) + 10 (Internal)

COURSE OBJECTIVES:

- Students will develop skills in writing various scripts from ancient times to present day.
- Systematic practice of communication in Sanskrit will be encouraged in the classes.
- Regular assessment of translation skill of the students should be made by the class teacher/ coordinator of the course.

LEARNING OUTCOMES:

- Gradually gain proficiency in writing various scripts
- Initially predict the meaning of the Sanskrit sentences spoken in the class
- Predict the connotation of Sanskrit text without the support of any available translation

Section	Topic	Classes			Allotted Marks
		Lecture	Tutorial	Total	
A	**Script writing:** • Brāhmī Script • Kharoṣṭhī Script • Proto-Bengali Script • Bengali Script	15	8	23	20
B	**Sanskrit Composition:** • Use of Pratyayas in sentences. • Avyayas • Ekapadīkaraṇam • Homonyms or homophones • Adjectives • Letter Writing in Sanskrit	15	7	22	20

SUGGESTED READINGS:

- Bhāratīya Purālipi Vidyā (Indian Epigraphy): Dinesh Chandra Sarkar

- Indian Palaeography by G. Buhler

- On the origin of the Indian alphabet & numerals by G. Buhler

- Elements of South Indian Palaeography by A. C. Burnell

- Palaeography of Brāhmī script in North India by T. P. Verma

- Bhāratīya Abhilekha O Pratnalipi – Ekṭi Saṃkṣipta Samikṣā: Debarchana Sarkar, Arpita Tripathi, Sulagna Pradhan

- Indian Ancient Script by Gourishankar Hirachand Ojha

- Indus Script and other Indian Script by Padmakar Mishra

- Pāṇinīyam (A Higher Sanskrit Grammar) by P.C Lahiri & H. Shastri

- The Students' Guide to Sanskrit Composition by V. S Apte.

- Samagra Vyākaraṇa Kaumudī: Ed. IswarchandraVidyasagar.

- Saṃskṛtasvādhyāyaḥ (1st & 2nd Dikṣā): Bempati Kutumba Shastri

- Helps to the Study in Sanskrit: Janaki Nath Shastri

B.A. 4 YEAR HONOURS PROGRAMME WITH SANSKRIT MAJOR

Minor Course under Vocational Education & TrainingCourse Code: RSA3021

Course Title: Retail Sales Associate–Module 1Total Credit: 4

(Lecture -3, Tutorial -1)

Duration: 60 Hours

Detailed Syllabus – Third Semester

Full Marks:75 (Theory 60+ Internal 15)

To process credit applications for purchases (Duration: 6 Hours)

- Identify the customer's needs for credit facilities.
- Clearly explain to the customer the features and conditions of credit facilities.
- Provide enough time and opportunities for the customer to ask for clarification or more information.
- Accurately fill in the documents needed to allow the customer to get credit.
- Successfully carry out the necessary credit checks and authorisation procedures.
- Promptly refer difficulties in processing applications to the right person.

To help keep the store secure (Duration: 6 Hours)

- Take prompt and suitable action to reduce security risks as far as possible, where it is within the limits of his/her responsibility and authority to do so.
- Follow company policy and legal requirements when dealing with security risks.
- Recognise when security risks are beyond his/her authority and responsibility to sort out, and report these risks promptly to the right person.
- Use approved procedures and techniques for protecting personal safety when security risks arise.
- Follow company policies and procedures for maintaining security while working.
- Follow company policies and procedures for making sure that security will be maintained when he/she goes on breaks and when he/she finishes work.

To help maintain health and safety (Duration: 6 Hours)

Follow company procedures and legal requirements for dealing with accidents andemergencies.

- Speak and behave in a calm way while dealing with accidents and emergencies.
- Report accidents and emergencies promptly, accurately and to the right person.
- Recognize when evacuation procedures have been started and follow company procedures for evacuation.

- Follow the health and safety requirements laid down by the company and by law, and encourage colleagues to do the same.
- Promptly take the approved action to deal with risks if he/she is authorised to do so.
- Report risks promptly to the right person, if he/she does not have the authority.

To demonstrate products to customers (Duration: 9 Hours)

- Prepare the demonstration area and check that it can be used safely.
- Check whether the required equipment and products for demonstration are in place.
- Demonstrate products clearly and accurately to customers.
- Present the demonstration in a logical sequence of steps and stages.
- Cover all the features and benefits he/she thinks are needed to gain the customer's interest.
- Promptly clear away the equipment and products at the end of the demonstration and connect with the customer.

To help customers choose right products (Duration: 12 Hours)

- Find out which product features and benefits interest individual customers and focus on these when discussing products.
- Describe and explain clearly and accurately relevant product features and benefits to customers.
- Compare and contrast products in ways that help customers choose the product that best meets their needs. Check customers' responses to his/her explanations, and confirm their interest in the product.
- Encourage customers to ask questions & respond to their questions, comments & objections in ways that promote sales & goodwill.
- Identify suitable opportunities to tell the customer about associated or additional products and do so in a way that promotes sales and goodwill.
- Constantly check the store for security, safety and potential sales whilst helping customers.
- Give customers enough time to evaluate products and ask questions.
- Handle objections and questions in a way that promotes sales and keeps the customer's confidence.
- Identify the need for additional and associated products and take the opportunity to increase sales.
- Clearly acknowledge the customer's buying decisions.
- Clearly explain any customer rights that apply.
- Clearly explain to the customer where to pay for their purchases.

To provide specialist support to customers facilitating purchases (Duration: 11 Hours)

- Talk to customers politely and in ways that promote sales and goodwill.
- Use the information given by the customer to find out what they are looking for.
- Help the customer understand the features and benefits of the products they have shown an interest in.
- Explain clearly and accurately the features and benefits of products and relate these to the customer's needs.
- Promote the products that give the best match between the customer's needs and the store's need to make sales.

- Spot and use suitable opportunities to promote other products where these will meet the customer's needs.

- Control the time he/she spends with the customer to match the value of the prospective purchase.

- Constantly check the store for safety, security and potential sales while helping individual customers.

- Find out if the customer is willing to see a demonstration.

- Set up demonstrations safely and in a way that disturbs other people as little as possible.
- Check whether he/she has everything needed to give an effective demonstration.

- Give demonstrations that clearly show the use and value of the product.

- Offer customers the opportunity to use the product themselves, where appropriate.

- Give customers enough chance to ask questions about the products or services he/she is demonstrating to them.

- Check that the store will be monitored for security, safety and potential sales while he/she is carrying out demonstrations.

To maximize sales of goods & services (Duration: 10 Hours)

- Identify promotional opportunities and estimate their potential to increase sales.

- Identify promotional opportunities which offer the greatest potential to increase sales.
- Report promotional opportunities to the right person.

- Fill in the relevant records fully and accurately.

- Tell customers about promotions clearly and in a persuasive way.

- Identify and take the most effective actions for converting promotional sales into regular future sales.

- Gather relevant and accurate information about the effectiveness of promotions, and communicate this information clearly to the right person.

- Record clearly and accurately the results of promotions.

Reference Books on Retail Sales Associate

1) Retail Management - Charulata Publications

2) Retail Management - Gullybaba Publishing House Pvt. Ltd.

3) Retail Sales Associate - National Council of Educational Research and Training

4) Your Future is Retail - ICA Retail

B.A. 4 YEARS HONOURS PROGRAMME WITH SANSKRIT MAJOR

Multi/Interdisciplinary Courses (For Other discipline)

COMP 3031: Introduction to Cyber Security (Theory)

Full Marks 50 (Theory 40+ Internal 10)

Credit: 3   *45 Hrs*

Course Objective

It aims to educate individuals about potential cyber threats, best practices for safeguarding sensitive information, andhow to respond effectively in case of a security incident.

Course learning outcome

Upon completion of the degree program, students will be able to:

1. Analyse and evaluate the cyber security needs of an organization.
2. Conduct a cyber security risk assessment.
3. Measure the performance and troubleshoot cyber security systems.
4. Implement cyber security solutions.
5. Be able to use cyber security, information assurance, and cyber/computer forensics software/tools.
6. Identify the key cyber security vendors in the marketplace.
7. Design and develop a security architecture for an organization.

Syllabus

Introduction to Cyber Space   5 hrs

History of Internet, Cyber Crime , Information Security ,Computer Ethics and Security , Choosing the Best Browser according to the requirement and email security, Guidelines to choose web browsers , Securing web browser , Antivirus , Email security

Guidelines for secure password and wi-fi security   5 hrs

Guidelines for setting up a Secure password , Two-steps authentication ,Password Manager ,Wi-Fi Security

Guidelines for social media and basic Windows security, Guidelines for social media security , Tips and best

practices for safer Social Networking , Basic Securityfor Windows,User Account Password

Smartphone security guidelines   5 hrs

Introduction to mobile phones, Smartphone Security,Android Security , IOS Security

Cyber Security Initiatives in India   5 hrs

Counter Cyber Security Initiatives in India, Cyber Security Exercise,Cyber Security Incident Handling

Cyber Security Assurance

Online Banking, Credit Card and UPI Security   5 hrs

Online Banking Security, Mobile Banking Security, Security of Debit and Credit Car,UPI Security

Micro ATM, e-wallet and POS Security Security of Micro ATMs , e-wallet Security Guidelines for

Point of Sales(POS).

Social Engineering   5 hrs

Social Engineering , Types of Social Engineering-how Cyber Criminal Works ,How to prevent for beinga victim of Cyber Crime

Cyber Security Threat Landscape and Techniques   5 hrs

Cyber Security Threat Landscape , Emerging Cyber Security Threats , Cyber Security

Techniques,Firewall

IT Security Act and Misc. Topics

IT Act , Hackers-Attacker-Countermeasures ,Web Application Security,Digital Infrastructure

Security ,Defensive Programming

Information Destroying and Recovery Tools   5 hrs

Recovering from Information Loss , Destroying Sensitive Information , CCleaner for Windows

Reference Books:

Cyber security: The Beginner's Guide: A comprehensive guide to getting started in cyber security,Dr. Erdal Ozkaya

Introduction to Cyber Security: concepts, principles, technologies and practices ,Ajay Singh

Ability Enhancement Course (AEC)
BENG3041 [L1-2 MIL]বাংলা ছোটগল্প ও কবিতা

Full Marks 50 (Theory 40+ Internal 10)

এই পাঠ্যসূচীর উদ্দেশ্য হল বাংলা সাহিত্যের আধুনিক কালের বাংলা ছোটগল্প ও কবিতা সম্পর্কে শিক্ষার্থীদের অবহিত করা।

একক- ১

বাংলা ছোটগল্প – রবীন্দ্রনাথ ঠাকুর – একরাত্রি, প্রভাত মুখোপাধ্যায়- আদরিনী, বনফুল- তাজমহল

একক- ২

একালের কবিতা – দিনেশ দাস- কেরাণী, প্রেমেন্দ্র মিত্র – মানে, শক্তি চট্টোপাধ্যায় – অবনী বাড়ি আছো।